Dear Friends,

We see the signs throughout our community, and you have most likely seen them too. One reads, “Lost job, losing home. Please help.” Another says, “I am a good father. I have two hungry kids. Anything will be appreciated.” The variations on these calls for help are as diverse as the economic circumstances that create them. It is for them that the Akron-Canton Regional Foodbank holds up its own sign, and it says in bold letters: **We Work for Food.** And this is how: Powered by the creativity and ambitious reach of our Strategic Plan, we continue to successfully guide the Foodbank as it responds to our community’s ever-increasing demand for food. In 2010, we reached significant milestones in each area of our Strategic Plan. Here are a few highlights:

**Fight Hunger Regionally.** Through targeted outreach and collaboration with community leaders, the Foodbank exceeded national food distribution benchmarks set by Feeding America throughout our eight counties.

**Feed More People.** The Foodbank has increased distribution every year since 2003. In 2010, a record distribution of 19.2 million pounds of food served more than one million clients.

**Energize, Mobilize, Act.** Foodbank volunteers provided 24,340 hours of support in 2010 alone — that already exceeds our 2012 goal of 23,000 hours!

One of our most famous astronauts, Buzz Aldrin, once said, “If we can conquer space, we can conquer childhood hunger.” And we are working towards conquering hunger in our community. We are soaring to new heights. Because **We Work for Food.** We work to eliminate tough choices like, “Do I pay rent or put food on the table?” In fact, in many key areas we exceeded the year’s goals that we set for ourselves. Still, for all we have accomplished there is much to do.

There’s talk that the economy may be recovering, but it can’t recover fast enough for those in urgent need of food, for the chorus of desperate fathers and mothers and children who have turned, in their hour of need, to the Akron-Canton Regional Foodbank for relief. Together, through our continued efforts and commitment, we can make sure that relief is within reach when they turn to us. **We Work for Food. Will you join us?**

Sincerely,

Daniel R. Flowers
President & CEO

George R. Sarkis
Chairman, Board of Directors
Rod Stockdale, from North Canton Church of Christ, one of the largest agencies in Stark County, helped distribute more than 336,680 pounds of food in 2010.
Our Member Agencies

The most vital connection to our clients, our Member Agencies, grew last year to a network of 458 hunger-relief programs. Together, the Foodbank and this network have always been committed to providing safe and nutritious food to our hungry neighbors. In 2010, we reinforced our commitment, dedicating a staff member to food safety education, developing a curriculum and reaching 100% agency training completion by year end. As the agencies continue to Work for Food, we continue to do everything possible to ensure that together we are delivering safe, high-quality food to families in need.
Since 2007, Weda Norwood has worked with us as a line volunteer sorting and inspecting donated items to ensure they are safe for distribution.
Our Volunteers

In 2010, our record 1,695 volunteers clocked more than 24,000 hours of support working for food. That’s a phenomenal number and essential for the operation of the Foodbank’s grassroots fight against hunger. Whether inspecting, sorting or repacking products, collaborating to devise strategic plans as a committee or board member or helping to plan vital fundraising events, these volunteers contributed hours equivalent to 12 full-time employees. The impact of volunteer support is felt in homes of the hungry throughout our community.

Many of our agency programs, 74% of pantries and 53% of hot meal sites, operate entirely with volunteers. Operation of these programs exists because thousands of individuals choose to give their time wholeheartedly to help others make ends meet.
Bill Frantz, President of Sandridge Food Corporation, one of the year’s top five donors, gave 182,649 pounds of food in 2010.
Our Donors

In any given week, approximately 40,600 people receive emergency food assistance from the Foodbank, and they receive it because our dedicated donors help keep the shelves stocked and the meals coming. In fact, because of our strong partnerships in 2010, nearly 90% of the food we distributed was because corporations, foundations and individuals gave generously to support hunger relief. Fortunately, our donors don’t just Work for Food—they’re the ones who provide it, often by the truckload.

In 2010, Harvest for Hunger, one of the nation’s largest food and funds drive campaigns, collected 96,644 pounds of food and raised $715,876 through the collective efforts of 206 community food and funds drive locations.
Employee of the Month honorees came from all corners of our operation: product recovery, marketing, development, operations and member services.
Our Staff

When you work for the Akron-Canton Regional Foodbank, you Work for Food. That means you work for the dignity, health, and security of people in need. That's no easy job; but when you consider that roughly 23.8% of children in Ohio under 5 years of age are food insecure, the question becomes "how can you not Work for Food?" If ever there was a labor of love, this is it, with staff from all disciplines coming together to help distribute 19.2 million pounds of food in 2010, a 48% increase since moving into our new 85,000 square foot building in 2007.
We Continue to Work for Food

As in years past, in 2010 we took great strides forward. However, the rising of food insecurity rates reminds us that a basic need for food remains for many of our friends and neighbors.

We continue to increase the amount of food we distribute, working towards our 2012 distribution goal of 20 million pounds, providing more food to more people. We are building the capacity of our network, through collaboration and innovation, reaching more individuals throughout our entire service area. We are raising more funds, enabling us to source more food and expand our programs such as direct food distributions. And we continue to increase the awareness of our brand and the issue of hunger in our community, engaging more volunteers, advocates and donors every day.

Everyone deserves to live and work in a community absent of hunger and poverty, but this cannot be accomplished without all of us standing together. If we all play a part, if we all continue to Work for Food, we can provide the invaluable gift of a brighter outlook on tomorrow.
## Financials

### Public Support and Revenue:

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and contributions</td>
<td>$715,179</td>
<td>$398,939</td>
<td></td>
<td>$1,114,118</td>
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<tr>
<td>USDA distribution fees</td>
<td>431,133</td>
<td></td>
<td></td>
<td>431,133</td>
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<tr>
<td>Donated food</td>
<td>19,300,228</td>
<td></td>
<td></td>
<td>19,300,228</td>
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<tr>
<td>Fundraising</td>
<td>2,161,739</td>
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<td></td>
<td>2,161,739</td>
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<td>Capital campaign</td>
<td>7,430</td>
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<td>7,430</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>147,521</td>
<td>(147,521)</td>
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<tr>
<td>Total public support</td>
<td>22,763,230</td>
<td>251,418</td>
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<td>23,014,648</td>
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<tr>
<td>Revenue</td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>Purchase program</td>
<td>961,917</td>
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<td>961,917</td>
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<td>Shared maintenance</td>
<td>989,976</td>
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<td>Distribution fees</td>
<td>153,984</td>
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<td>153,984</td>
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<td>Freight income</td>
<td>161,227</td>
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<td>Investment income</td>
<td>32,388</td>
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<tr>
<td>Unrealized loss on investments</td>
<td>106,950</td>
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<tr>
<td>Realized gain (loss) on sale of investments</td>
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<td>9,000</td>
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<td>Gain on interest in net assets of the Endowment</td>
<td>67,985</td>
<td>17,601</td>
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<td>85,586</td>
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<td>Miscellaneous</td>
<td>36,351</td>
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<td>36,351</td>
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<tr>
<td>Total revenue, gains and losses</td>
<td>2,519,778</td>
<td>17,601</td>
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<td>2,537,379</td>
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<td>Total public support and revenue, gains and losses</td>
<td>25,283,008</td>
<td>251,418</td>
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<td>25,552,027</td>
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### Expenses:

<table>
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<tr>
<th>Description</th>
<th>Total</th>
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<tbody>
<tr>
<td>Program services</td>
<td>23,362,214</td>
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<tr>
<td>Supporting services</td>
<td>816,627</td>
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<tr>
<td>Fundraising expenses</td>
<td>954,556</td>
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<td>Total expenses</td>
<td>25,133,397</td>
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<td>Change in net assets</td>
<td>149,611</td>
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<tr>
<td>Net assets, beginning of year</td>
<td>9,150,544</td>
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<tr>
<td>Net assets, end of year</td>
<td>$9,300,155</td>
</tr>
</tbody>
</table>

### Notes:

- **2010 Expenses**
  - Program services: 93%
  - Fundraising expenses: 4%
  - Supporting services: 3%

- **2010 Revenue and Support**
  - Contributions & grants: 13%
  - Program fees: 8%
  - In-kind donations: 76%
  - Government: 2%
  - Misc: 1%

- Akron-Canton Regional Foodbank, Inc. and Affiliate Combined Statement of Activities for the Year Ended December 31, 2010
Employee Listing

Chuck Allen
Director, Product Development
Roy Anderson
Class A Driver
Beverly Baddley
Member Services Coordinator
Jeff Bender
Shipping/Receiving Assistant
Clark Bennett
Receiving Assistant
Laura (Tinney) Bennett
Vice President
Colleen Benson
Manager, Foundation and Government Relations
Chuck Berg
Class A Driver
Mark Bibbee
VP Finance & HR
Adrienne Bradley
Capacity Development Coordinator
Beth Brake
Distribution Office Assistant
Janet Byard
Finance Assistant
Gina Campbell
Individual Giving Manager
Laura Deubel
Distribution Administrative & Product Specialist
Tom Edmiston
Class A Driver
Rich English
Director, Operations
Lindsay Finneran
Special Events Assistant
Daniel Flowers
President & CEO
Gary Green
Member Services & Program Coordinator
Jeff Gressing
Food Recovery Associate Supervisor
Michelle Hampu
Warehouse & Inventory Control Manager
Laurie Hinton
Administrative Assistant
Michelle Hinton
Director, Marketing & Communications
Cynthia Humphrey
Volunteer Coordinator
Bridget Jones
Manager, Donor Database & IT

Leslie Letter
Manager, Special Events
Britney Mayes
Donor Relations Supervisor
Teresa Mazey
Class A Driver
Paul McCord
Distribution Order Selector
Pat McCarthy
Class A Driver
Robert McClain
Food Recovery Assistant
Nanci McCollum
Distribution Office Supervisor
Tim Michael
Associate Warehouse Supervisor
Mark Mitchell
Operations Manager
Jill Oldham
Director, Program and Member Services
Nicholas Pritt
Class A Driver
Paul Rondy
Distribution Order Selector
Linda Schneider
Receptionist
Dave Seibel
Distribution Order Selector
Marlene Shaffer
Finance Assistant
Karen Sheppard
Executive Assistant
Richard Squires
Class A Driver
Ron Tuth
Custodian
John Walker
Food Recovery Assistant
Tammy Wasson
Distribution Order Selector
Tom Watson
Shipping/Receiving Assistant
Michael Wilson
Marketing Specialist
Lee Workman
Warehouse Supervisor
Stephanie Yaonk
Distribution Office Assistant

Food Donors
Abbott Nutrition
Acme Fresh Markets
Akron Public Schools
Archway Bakeries, LLC
Avalon Foodservice
BJ's Wholesale Clubs
Baskett Fruit Company
Biery Cheese Company
Bimbo Bakeries
Boughton Farms
Buehler's Fresh Foods
Buurma Farms
Cappabianca's Natural Food Market
Case Farms
Coca-Cola Bottling of NE Ohio
ConAgra Foods
Cott Corporation
Country Pure Foods
Crown Point Ecology Center
CVS
Dave's Supermarkets
Dean Foods
Discount Drug Mart Corporation
Dutch Country Apple
Freshmark, Inc
Frito-Lay, Inc
Gardner Pie Company
General Mills, Inc
Gerber’s Poultry
Giant Eagle
GOJO Industries
Graf Growers
Harry London Candies, Inc
Heinen’s Fine Foods
Heinz Frozen Foods Company
Hillandale Farms
Honey Baked Ham
Instantuphrough Akron, Inc
Integrated Marketing Technology
Interstate Warehousing
The J.M. Smucker Company
Kellogg's
Kraft Foods, Inc
Land-O-Lakes
Landshire Sandwiches
Loaves and Fishes
Main Street Gourmet
Malt-O-Meal Company
Mars Snack Food, US
Mascari Sales & Marketing
McJak Candy Company
Meals on Wheels
Medallion Foods
Mids Pasta Sauces
More Than Gourmet
Mrs. Miller's Homemade Noodles
Nestle Frozen Foods
Northfield Foods
Or Der Foods
Pacton Corporation
Park Farms, Inc
Pillsbury Company
Presco, Inc
Quaker Oats Company
Ralcorp Holdings, Inc
Reiter Dairy
Rex Salvage
S.C. Johnson & Son
Sam’s Clubs
Sandridge Food Corporation
Sanese Services
Schwebel Baking Company
Schatte’s Market
Shearers Food, Inc
Smart Balance, Inc
Smith Dairy Products
Suarez Corporate Industries
Superior Dairy
Target Stores
Taste Apple
Tastykake
Tyson Foods, Inc
Unilever
US Foodservice
Vistar-VSA
Voortman Cookies
Walco Organization
Walgreens
Wal-Mart Supercenters
Whole Foods Market
Wilers Farms, Inc
Witmer Farms
W.W. Grainger

Special thanks to Golden Apple Food Donors, each donating more than 100,000 pounds of food in 2010.
In memory of

40th Wedding Anniversary

Atwood and Donna Conn
Deborah Adams
Anonymous
Dr. Kevin and Lisa Aiken
Thomas A. Clark

All Jehovah's Witnesses both expelled and in congregations

All Veterans

Ati Veterans

Paula Reese